



THE RIGHT PEOPLE. THE RIGHT BUS.

## Inside Parts Sales Representative – Steinbach, MB

Dynamic Specialty Vehicles [www.dynamicspecialty.com](http://www.dynamicspecialty.com) is Western Canada's largest supplier of mid-sized buses for over 38 years. We offer the widest selection of custom-built buses, and we are proud to be the exclusive **Blue Bird dealer** for British Columbia, Yukon, Alberta, Saskatchewan and Manitoba. Join Dynamic Specialty Vehicles and be part of a great team that fosters **trust & collaboration**.

We are looking for a motivated and team-orientated full-time Parts Sales Representative (PSR) to join our team in Steinbach. As a PSR, you will be responsible for fielding parts inquiries by phone, email & walk-in, using numerous sources to fulfill any parts needs our customers may have. Equally as important, you will be working with our technicians in the shop to provide them with any parts & shop supplies they might need.

When time permits, you will actively develop new revenue sources by searching for & onboarding new customers and increasing sales to existing customers. Because we are all in it to provide the best service possible, there will be a minor role in shipping/receiving as well. Weekly stock orders, emergency overnight freight and daily customer orders going out will be included in your daily tasks. This role covers a few bases but will give you a wide range of tasks throughout the day, keeping you engaged, excited, continuous learning and improvement while adhering to Dynamics Core Values!

### Benefits

Wage: Competitive (based on experience)  
Plans: Medical, Dental and Pension plans  
Work hours: Monday to Friday - 8:00am to 5:00pm  
Contact: **JF Viau**, Business Development, [jf@dynamicspecialty.com](mailto:jf@dynamicspecialty.com)

### Responsibilities and Duties

- Fielding parts calls, emails & walk in customer traffic
- Sourcing parts & shop supplies for our in-house technicians in the shop
- Receiving stock orders & overnight air shipments
- Shipping out daily customer orders
- Update job knowledge by participating in educational opportunities
- Ensuring that the work area is always clean
- Be a team player

### Education, Experience, and Requirements

- Inside parts sales experience preferred but not required
- Excellent communication skills
- Client management skills
- Ability to work independently and as part of a team
- Ability to multi-task and adapt in a fast-paced environment
- Proficiency with Microsoft Office preferred but not required
- Class 5 driver's license