



THE RIGHT PEOPLE. THE RIGHT BUS.

## Job Description

### Outside Parts Sales – BC, Yukon and northern Alberta

We are currently looking for a full-time **Outside Parts Sales Person** to join our team based in Surrey, BC. The territory that the Outside Parts Sales Person will cover include British Columbia, Yukon, and Northern Alberta. Reporting to the Parts Manager, the Outside Parts Sales Person will be responsible for developing new parts business and maintaining ongoing relationships with current customers.

Join us and be part of an amazing team that fosters trust and collaboration. We offer a competitive salary, commission, company bonus, comprehensive benefits package, pension, on-site fitness facility and an excellent work environment.

#### Responsibilities:

- Generate and develop new parts business through in-person visits
- Service and maintain business relationships with current customers
- Regular communications with Parts Manager
- Maintain activity log/activity plan
- Meet and strive to exceed target goals in parts sales
- Provide relief coverage for parts desk personnel as needed
- Continual ongoing product knowledge training

#### Education, Experience, and Requirements:

- Previous sales experience
- Valid driver's license and clean drivers abstract
- Strong interpersonal and communication skills
- Ability to travel within Canada and the US for training purposes as required
- Excellent Time Management/Organizational skills
- Strong attention to detail
- Display an appreciation and strive for excellence in Customer Service
- Team player with a passion for results
- Ability to problem solve creatively
- Maintain a healthy work/life balance